

## **VIRTUAL LIVE MASTER CLASS** **CONDUCTED VIA ZOOM**

**July 10, 17, 24 & 31, 2020**

Zoom Sessions:

07/10/2020 - 1:00 pm to 5:00 pm

07/17/2020 - 1:00 pm to 5:00 pm

07/24/2020 - 1:00 pm to 5:00 pm

07/31/2020 - 1:00 pm to 5:00 pm

times shown are in EDT (America/New\_York)



**Invest in your career  
and your clients with CLTC**

**Instructor: Nancy A. Dykeman**

### **WHAT YOU WILL LEARN:**

- The consequences of providing and paying for care
- How to convey those consequences in a way that compels clients to take action
- Why LTCi is the essential tool that protects, not the individual needing care, but those he or she loves
- How to craft affordable coverage
- Understand what it takes to create authentic connections for the essential conversation with your clients
- Anticipate various planning scenarios

**ENROLL NOW!**



Early bird Discount: Use Coupon Code: **NAIFA20\$ Pay ONLY \$850**

After June 30th: Use Coupon Code: **NAIFA20 Pay ONLY \$950**

**Enter Coupon Code in the Payment Section**